

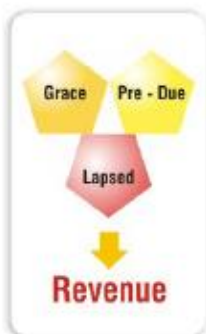


One of the key sources of revenue today for Insurance companies, is the premium that they collect from customers on a regular basis. It is therefore imperative that premium collection and renewal happens at the right time. Insurers have to stay ahead of their competitors by applying innovative techniques that can help provide improved service quality, a better understanding of the entire customer relationship, and a superior customer interface.

Indus iPerSyst supports Insurance companies in streamlining their business processes for policy renewal across their business lines in Life and General Insurance. The product provides a sustainable platform for growth with automated tracking and monitoring of policy renewals, thereby building the intelligence required for strategic direction. It helps increase revenue by improving the loyalty and retention of customers through focused premium collection from existing customers.

Indus iPerSyst is a flexible, intuitive, web based solution, adaptable to diverse business scenarios. Internationalized for multi-lingual and multi-currency support, It provides a 360° view of customer relationship.

The product delivers the following features through its five main modules.





Add-on Modules

BSC - Define Balanced Score Cards to objectively evaluate agent performance

CNI - Calculate agent payouts based on performance levels

RIM - Track the inventory of physical receipt books used by field force

THS - Share standards and best practices with Tele-callers by configuring Help Scripts

LMS - Create and Manage Leads to enhance sales prospecting

DB Link

Web Services

RMI Calls

Flat Files

Activities	Month 1				Month 2				Month 3			
	W1	W2	W3	W4	W5	W6	W7	W8	W9	W10	W11	W12
Order	■											
Pre-deployment study		■	■									
Solution design				■								
Product configuration					■	■	■					
Deployment & Training								■	■			
Acceptance testing										■	■	
Roll out												■

Ready to Implement

Indus iPerSyst can be implemented in Production in less than 12 weeks time. Our domain knowledge with solutions fit for purpose, we bring scalable solutions that provide the platform for growth.

Our complete commitment to every engagement and constant focus on risk and time always ensures on time delivery and complete customer satisfaction.

Technological Advantage

Indus iPerSyst has an easy to use, web interface allowing users to see summary information and then drill down as needed. The modular J2EE architecture can be deployed in a flexible manner connecting to other Insurance applications with interface enablers for data uploading facilities. Wide range of interface mechanisms are supported like flat files, RMI calls, Web Services, DB Links etc. The solution is platform agnostic and SOA ready with ability to support thousands of users.

Product Roadmap

R Systems is committed to offer best-in-class features to its customers – the product continues to evolve with our research on emerging trends in processes and technology and valuable feedback from existing customers & prospects